



UK START-UP, ZINWAVE, DIALS 999 FOR MAGDALENE SUPPORT

Cambridge, UK, 17 May 2006 - Magdalene, the independent, multi-tier and multi-vendor service house, has today announced that Zinwave, pioneers of developing in-building unified wireless infrastructures, has chosen Magdalene to be its first distributor and Network Service Support partner for the UK, Europe and Africa. Magdalene has been closely involved in product trials and the subsequent development of the recently launched Zinwave Distributed Antenna System (DAS).

“Supporting emerging technologies in the fixed and wireless telecommunications industry is critical to ensure our customers receive the best service possible. Zinwave’s unique approach to unifying and simplifying in-building wireless architectures will prove essential for customers looking to aggregate the cost of installing the necessary equipment required to achieve 100% seamless coverage of cellular, wireless and TETRA services.” Says Andrew Dunkley, Business Development Manager of Magdalene. “As the UK’s leading supplier of emergency service provision inside buildings we believe that Zinwave will help us provide an even better service to our customers.”

From its Service Support Centre, Magdalene will deliver a complete service portfolio including product fault management, 24 x 7 on site services, Network Operations Monitoring and training services.

Martin Cassidy, SVP Business Development for Zinwave, comments; “Magdalene has considerable expertise in supplying and supporting systems that improve in-building emergency services coverage. By using the Zinwave DAS, enterprises can now converge TETRA, wireless and cellular signals onto one centrally managed hub and antenna system, reducing maintenance costs and ensuring guaranteed service levels.”

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About Magdalene

Magdalene’s Network Support Services product portfolio includes fault management services, on site services, technical support services, network operations monitoring, emergency support services, software testing and fault replication, multi-vendor hardware repair and spare part



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management service, software feature testing, upgrades and configuration management along with our comprehensive training programme to develop competence and provide technical training solutions.

Magdalene has developed in line with new and emerging technologies to become an independent provider of diverse telecommunications solutions and comprehensive network support for both fixed and mobile telecommunications networks.

Magdalene Telecom has its head office in St Ives, Cambridgeshire and also offices in Paris, Helsinki, Milan, Lisbon and Nairobi.

About Zinwave

A UK start-up, headquartered in Cambridge, Zinwave features the industry's most innovative technologists and academics, including senior professors in engineering, telecommunications and optical networking. With investment from Atlas Ventures and Scottish Equity Partners, Zinwave is anticipated to be a leading driver of in-building wireless innovation. For more information visit www.zinwave.com.

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